

Company Profile

Our Vision

Being located in the heart of the Middle East, our Aim is to become one of the main regional suppliers of the best worldwide medical brand names as a successful globalization star.

We provide our customers with products of superior technology, ease of use and reliable quality.

Our Values

People: Trust, Respect and Relationships

Ethics: Uncompromising integrity in business conduct

Contribution: to the health care and community

History & Milestones

MDC Care Medical Trading is health care provider founded in Dubai since 2005 .we are a member of group of companies, working in Jordan, Qatar, Kuwait, Oman, Saudi Arabia and United Arab Emirates, also we have a sub distributor in Iraq.

Our Business:

In our company we are covering many fields in Respiratory Care, Physiotherapy, Rehabilitation, Medical and Diagnostic Equipments, Mobility Care ,life style products. In our business we are depending on our skilled and Professional staff because we believe that they are the foundation of everything we do.

Distribution & Marketing

MDC Care provides its products via an established international network of suppliers and distributors and direct sales offices.

MDC Care has its corporate headquarters in Dubai, Emirates, and has field branches in Kuwait, Jordan, Saudi Arabia, Iraq, Qatar and Oman.

MDC Care works closely with each of its branches in identifying customer needs and providing optimal service and support to the ultimate user of the product.

The Company's Regional sales and marketing activities are coordinated from the Corporate Headquarters in Dubai, Emirates.

Our Maintenance Strategy

Any person dealing with our Company will find us very professional in covering the service and support for Our products, as we have the best technician and biomedical engineers in town , so the service will done with low cost and fast response.

Our Sales strategy

Our sales strategy is to fill in a sales map, thru an analytical study of all types of business opportunities by applying our products ability to occupy all potential possibilities, in three different manners, the first is thru pre-tendering sales promotion and marketing in order to fill in our specs by covering all the sales map, and the second is thru covering all tendering and existing potentials that are not specifically our technical specs., and the third is thru trying to change customer's minds on products they already have by applying a higher quality, more advanced equipment, with a higher technical specs.

MDC Care People

MDC Care people consist of highly skilled and qualified staff, including engineers, pharmacists. They are involved in all aspects of the business, marketing, sales, Services and management

MDC Care Customers

MDC Care caters all private hospitals, medical centers, clinics, Private Laboratories, Doctor's specialty clinics, Nursing Homes, Pharmacies and Physiotherapy centers and targets governmental and public hospitals, in addition to the other Healthcare facilities and here we mention some of our customers in United Arab Emirates :

- ✚ Sheikh Khalifa Medical City-Abu Dhabi
- ✚ Al-Ain Hospital-Al Ain
- ✚ Zaid military Hospital-Abu Dhabi
- ✚ Twam Hospital-Al Ain
- ✚ Al-Mafraq Hospital-Abu Dhabi
- ✚ Al-Noor Hospital-Abu Dhabi
- ✚ Dubai Health Authority-Dubai
- ✚ Emirates Air Lines- Dubai
- ✚ City Hospital-Dubai
- ✚ Dr.Suliman Al-Habib Hospital-Dubai
- ✚ Amirican Hospital-Dubai
- ✚ Etihad Air Lines-Sharjah
- ✚ Red crescent-Sharjah

Products:

Below is list of our suppliers as we are their distributors in the United Arab Emirates

Medical Field	Supplier	Made In	Products
1 Respiratory Care	Hoffrichter	Germany	Home Ventilators ,BIPAP ,CPAP ,Auto CPAP,..
	3 A	Italy	Nebulizer, suction units,..
	Sequal	USA	Oxygen Concentrators,..
	Respironics Philips	USA	Oxygen Concentrators, Masks
2 Mobility Care	Vermeiren	Belgium	Wheel Chairs,Home beds, patient left
	OFF-CARR	Italy	Wheel Chairs
	Berollka	Germany	Wheel chairs, Commode Chairs
	Joson Care	Taiwan	Hospital furniture ,Home care bed ,hospital bed,
	Rebotic	Germany	Commode chair ,shower chair ,craches ,walkers
3 Physiotherapy & Rehabilitation	Akces Med	Poland	Standing frame ,walking frame ,rehabilitation chairs ,positioning chairs
	Kaye Products	USA	Reverse walkers ,positioning chair, rehabilitation chair
	Experia	UK	Sensory Products
4 Medical and Diagnostic Equipments	Hamilton	Switzerland	Portable ventilators
	Cumpumedics	Australia	PSG, PG sleep tests ,EEG monitors
	Bluepoint medical	Germany	Pulse oximeter ,Spo2 Sensors
	HealthSTATS International	Singapore	ABPM , CASP , BP monitors,..
	Infinium	USA	Operation Table, Patient Monitors,..
	Top Corporation	Japan	Syringes and Infusion Pumps
	Casmed	USA	Patient monitors, Cerebral oximetry,..
	Medec	Belgium	Anesthesia
5 General Health Care & Life Style products	Aeda Health	USA	Air Mattress
	Spirit	Germany	Suctions and stethoscopes
	Bremed	Italy	General health care products
	Medisana	Germany	General health care products